

VIDEOCOM BRASIL
OCCASIONAL SERVICES RATE CARD
(2011)



Bookings: RioTeleport@Videocom.com.br
 Tel / Fax: +55 (21) 2512-2600

Rio & Porto Alegre TELEPORTs	ITEMS	PRICES in US\$ OR R\$ (All taxes included)
1 – SERVICES	01 Remote down-link: from any satellite (2 receivers).	\$ 1,500 / day (including installing and test day)
	02 External microwave: temporary connection.	\$ 1,200 / day (per hop)
	03 Turnaround: (Space segment not included. See item 12)	\$ 230 / 1st 15 min + \$ 70 / add 5 min
	04 Down-link: analog or digital. (Unencrypted) Satellites – StarOne B3, B4, C1 & C2; IS-805, 9, 11 & 14; Amazonas 1, Hispasat 1C/D, AB1, SatMex5 and others under consultancy	\$ 100 / 1st 60 min + \$ 8 / add 5 min
	05 Recording: DV/Betacam-SP/DVD/MiniDV (Tapes not included)	\$ 70 / 1st 60 min + \$ 7 / add 5 min
	06 Editing: rough-cut tapes (Betacam-SP).	\$ 75 / 1st 60 min + \$ 10 / add 5 min
	07 Standards conversion: NTSC, SECAM and PAL.	\$ 100 / 1st 60 min + \$ 15 / add 5 min
	08 Microwave connection: from Embratel Rio TV Center to Videocom Rio Teleport.	R\$ 800 / day *
	09 Studio or Live Stand-up Position: Camera (1) microphone (1) + IFB + lighting for live news or interviews + crew + chroma-key (studio) .	See rate card attached
	10 Play-out + Up-link: VAP, news gathering, Betacam-SP, DVCAM, DVD or client's equipment. (Space segment not included. See item 12)	\$ 240/ 1st 15 min + \$ 80 / add 5 min (International satellite) R\$ 350/1st 30min + R\$ 115 / add 10 min * (Domestic satellite)
	11 Terrestrial connection: VAP (video & audio access point) and 8Mbit/s EMBRATEL fiber connection from Brazilian cities to Videocom Rio Teleport.	R\$ 230 / 1st 15 min + R\$ 76 / add 5min *
2 – SATELLITE CAPACITY	12 Amazonas (C-band) 4.5 MHz Amazonas (C-band) 6.0 MHz Amazonas (C-band) 9.0 MHz StarOne B4 (C-band) 6.0MHz Intelsat 805 & 11 (C-band) 4.5 MHz Intelsat 805 & 11 (C-band) 6.0 MHz Intelsat 805, 9 & 11 (C-band) 9.0 MHz • <u>Ku Band capacity only available for SNG transmissions (please call for rates)</u> Remarks: Brazilian law requires that all space segments be paid by Videocom Brasil, in local currency (Real), to the satellite representative in Brazil.	\$ 72 / 1st 15 min + \$ 24 / add 5 min** \$ 96 / 1st 15 min + \$ 32 / add 5 min** \$ 144 / 1st 15 min + \$ 48 / add 5 min** R\$ 165 / 1st 15 min + R\$ 46 / add 5 min** \$ 105 / 1st 15 min + \$ 35 / add 5min** \$ 144 / 1st 15 min + \$ 48 / add 5min** \$ 210 / 1st 15 min + \$ 70 / add 5min** * Prices in Brazilian Real ** Prices in US dollars
3 – CANCELLATION FEES OVER REQUESTED SERVICES	13 INTELSAT , HISPASAT & HISPAMAR, EUTELSAT, STAR ONE (item 12) ----->	< 24h: 100 % , 1 to 2 days: 40 % , 3 to 7 days: 20 % , > 7 days: no fee .
	EMBRATEL terrestrial connection (item 11)----->	< 12h: 100 % , 12h to 24h: 75% , 24h to 36h: 50% , 36h to 30 days: 15% , > 30 days: no fee .
	VIDEOCOM BRASIL (items 1-10) ----->	<24h: 100% , 1 to 3days 40% , >3 days no fee .
4 – HOURS OF OPERATION	14 From Monday to Sunday: 08h to 22h, Brasilia-DF Time. From Feb. 20 th – Oct. 15 th , 2011: DF Time=GMT-3h. From Oct. 16 th ,2011 – Feb. 18 th , 2012: DF Time=GMT-2 h.	A fee of \$ 150.00 may be added to the prices of all services made after hours. These services must be requested with 48h in advance.

VIDEOCOM BRASIL LTDA.

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Editing		60 min	5 min
DESCRIPTION	FORMAT	MINIMUM DURATION	INCREMENTS
With editor	No-linear Final Cut or Adobe Premiere (NTSC)	\$ 150	\$ 12
	Rough-cut (Betacam SP)	\$ 75	\$ 10
	HD / SD (NTSC)	\$ 210	\$ 12
Studio		60 min	5 min
DESCRIPTION	FORMAT	MINIMUM DURATION	INCREMENTS
Studio-Single Camera	DVCAM/DV Camera NTSC, mic, Lights, IFB and Neutral Backdrop	\$ 450	\$ 65
Video Injection Point	Customer Camera, mic, Lights, IFB and Neutral Backdrop	\$ 350	\$ 30
Live Stand-Up Position	DVCAM/DV Camera NTSC, cameraman, assistant, mic, Basic Light kit, IFB, cabling	\$ 650	\$ 75
Tape Playout via fiber (SD) (São Paulo – Rio connection)		15 min	5 min
DESCRIPTION	FORMAT	MINIMUM DURATION	INCREMENTS
Playout (NTSC)	DVCAM/DV/Betacam SP/DVD/MiniDV	\$ 120	\$ 30
RECORDING		60 min	5 min
DESCRIPTION	FORMAT	MINIMUM DURATION	INCREMENTS
Recording (NTSC)	DVCAM/DV/Betacam SP/DVD/MiniDV <i>Note: Tape not included</i>	\$ 70	\$ 7
ENG		4 or 8 hours	1 hour
DESCRIPTION	FORMAT	DURATION	INCREMENTS
ENG Crew NTSC	DVCAM/DV – 01 cameraman, 01 mic, 01 assistant, basic light kit	\$ 1.000 (4h) \$ 1.250 (8h)	\$ 75
	HD XDCAM EX3 – 01 cameraman, 01 mic, 01 assistant, basic light kit	\$ 1.400 (8h)	\$ 85
	Other types of cameras	Please call for rates	

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Other	<i>8 hours</i>	<i>1 hour</i>	TAPES	30 min
DESCRIPTION	MINIMUM DURATION	INCREMENTS	DVD	\$ 3
			Beta SP	\$ 27
Additional Monitor	\$ 60	\$ 0		
Assistant	\$ 150	\$ 25		
Bilingual producer	\$ 200	\$ 20		
Ext. Power Generator	\$ 750	\$ 100		
Hibrida	\$ 400	\$ 40		
Players(BetaSP/DV)	\$ 210	\$ 30		
Sound Operator	\$ 190	\$ 15		
Comm.Technician	\$ 100	\$ 15		
TV Director	\$ 500	\$ 30		

DSNG		<i>8 hours</i>	<i>1 hour</i>
DESCRIPTION	FORMAT	MINIMUM DURATION	INCREMENTS
DSNG Trucks	Fully Redundant C-Band SD and KU Band(1+1) /SCPC	\$3,000	\$ 200
	Fully Redundant C-Band HD and KU Band(1+1)/SCPC	\$ 4,150	
DSNG Trucks equipped w/ 01 digital camera	Fully Redundant C-Band SD (1+1) /SCPC / 01 camera /01 cameraman/ assistant/ mic/basic light kit/ cabling + IFB (mobile phone)	\$ 4,750	
	Fully Redundant C-Band HD (1+1) /SCPC / 01 camera / 01 cameraman/ assistant/ mic/basic light kit/ cabling + IFB (mobile phone)	Please, call for rate	
	<i>Note: In case more cameras are needed for full production, please call for rate</i>		
Remote Downlink (TVRO)	Transportable downlink antenna (2,4m or 3,2m) with 2 satellite receivers	\$ 1,500/day	(includes installing and test day)